

Q1 2025 EARNINGS CALL
20 May 2025



In today's presentation



Ghassan Mirdad

Chief Executive Officer

With over 25 years of experience in the oil & gas sector, Ghassan brings expertise in drilling, M&A, and operations. A Sloan Fellow, he holds a master's from London Business School and a chemical engineering degree from KFUPM.



Hubert Lafeuille

Chief Financial Officer

CFO of Arabian Drilling since 2020, he brings a wealth of experience in oilfield services and offshore drilling. He has occupied leadership positions at Subsea 7, Ocean Rig, and Transocean. Holds a master's degree in Management and Finance from NEOMA Business School.



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IR & Communications Director

Boasting over 24 years of experience in financial communications and investor relations, Bassem has occupied senior roles at leading companies across various sectors and countries. Holds an MBA from the Maastricht School of Management.

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Revenue meets expectations, robust EBITDA margin sustained

Q1 2025 financial highlights (SAR m, *versus Q4 2024*)



911.1M

REVENUE
(7.2%)



380.9M

EBITDA
(6.3%)



41.8%

EBITDA Margin
(-0.3% pts)



75.2M

NET INCOME
(7.2%)



361.0M

Operating CF*
(12.9%)



1.8x

**NET DEBT /
TTM EBITDA**

* OCF excludes change in working capital



Enhanced Efficiency and Performance: +1 SVSE, high utilization rates, and reduced NPT

Operational Highlights



+1

Self-Elevating Service Vessel (SESV)

- Acquired an additional Service Vessel for SAR 260m, inclusive of modifications and mobilization cost
- Adds SAR 170m to Q1 '25 backlog (2Y firm contract)
- Operation to start by mid 2025



83.3%

UTILIZATION RATE

- 50 active rigs out of total available fleet of 60
- Land 85.7% (42 active out of 49)
- Offshore 72.7% (8 active out of 11)
- One offshore rig held for sale, removed from available fleet



0.95%

Non-Productive Time – YTD (NPT)

- Strong improvement compared to 2024 NPT of 1.67%



0.59

Total Recordable Incident Frequency (TRIF)

- Based over 1,000,000 manhours
- About 3.5x lower than industry average in Q1 2025



60

Rig Moves in Q1, highest on record

- Average 0.57 days saved per rig move (*), totaling 34 days
- Resulted in additional revenue of approx. SAR 5M



92.3 %

REI (Q1 '25 Average)

- Rig Efficiency Index ('REI') based on 36-month rolling average
- Majority of rigs achieving superior performance

Backlog & utilization rate

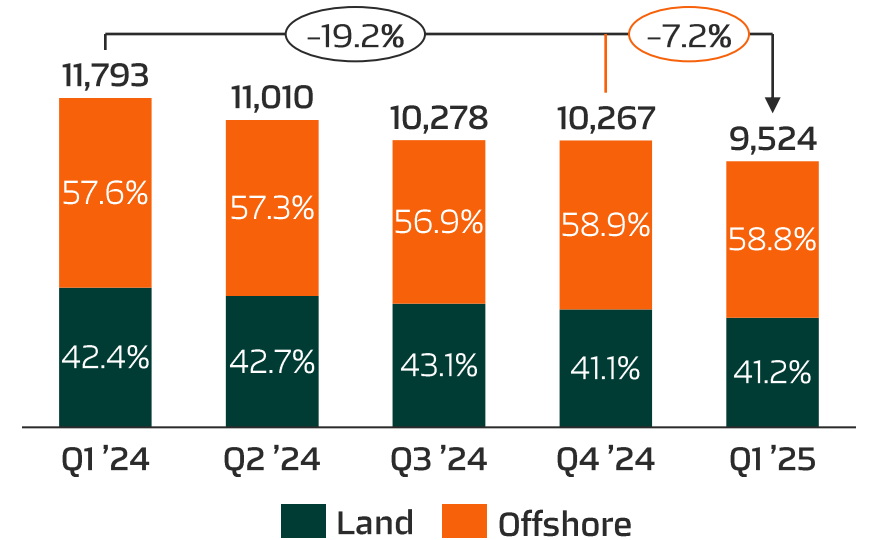
Backlog of SAR 9.5 Bn

- **Net backlog addition of SAR 170 million** on the back of acquiring a new Self Elevating Service Vessel ('SESV') with a 2-year firm contract
- SESV backlog addition offset one suspended offshore rig contract terminated in Q1 2025
- Average remaining tenure of **2.0 years per rig with book-to-bill ratio of 2.7x**
- **Backlog uptick in Q2** due to recent announcement on 2 each Land Rig 10Y extension as well as other extensions expected to close in Q2

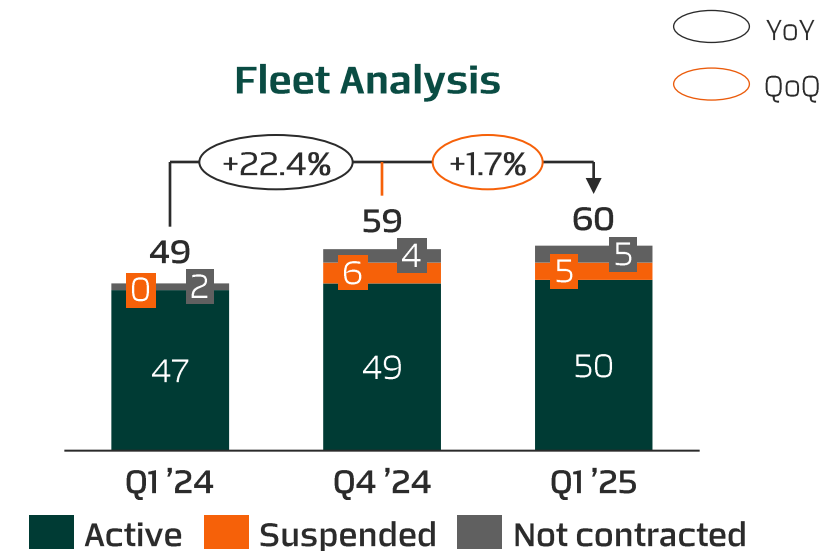
Rig Utilization of 83.3%

- **50 active rigs** out of 60 available fleet size, 8 Offshore and 42 Land active rigs
- Total of **10 rigs not active** as of 31 March 2025:
 - 5 rigs suspended, 2 Offshore and 3 Land
 - 5 rigs without a contract, 1 Offshore (leased) and 4 Land
- One offshore rig removed from the fleet as held for sale (under process)
- New SESV in startup mode and due to commence operations by mid year 2025. **Not counted in active fleet.**

5-Quarter Backlog by Segment (EoP)



Fleet Analysis



Rig contract renewal in 2025

Five less rigs rolling off contract (as of Q1'25 EoP)

- 2 land rigs on oil LSTK project were successfully renewed for a 1-year extension
- 2 suspended rigs, 1 land and 1 offshore, rolled over into 2026 after adding the suspension period to the contract
- 1 Land rig ended its contract with KJO in Q1, warm stacked for potential new engagements.

19 rig contracts to be renewed (as of Q1'25 EoP)

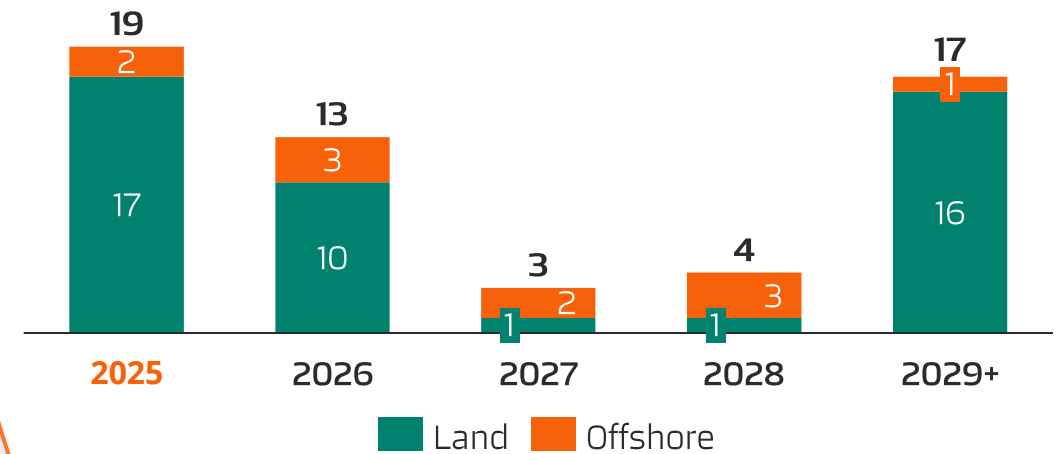
17 Land

- 11 rigs contracted with SLB on gas LSTK project, with a 1-year option likely to be exercised shortly
- 6 rigs contracted with Aramco, 2 renewed in Q2 (10Y extension each) and remaining 4 negotiations for extensions being finalized

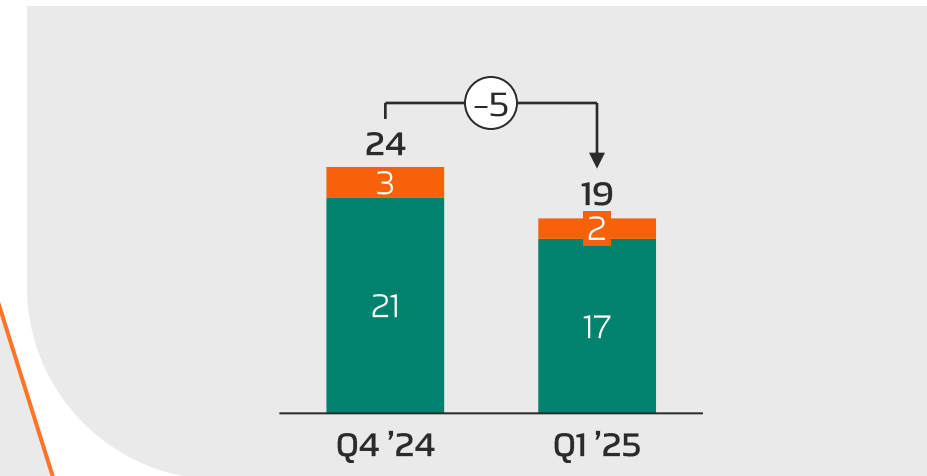
2 Offshore

- 1 rig contracted with KJO, expect to close the extension soon.
- 1 rig contracted with Aramco, leased rig with a 1-year option and back-to-back lease extension option. Flexibility to extend or terminate the lease based on renewal status.

Rig Contract Renewal

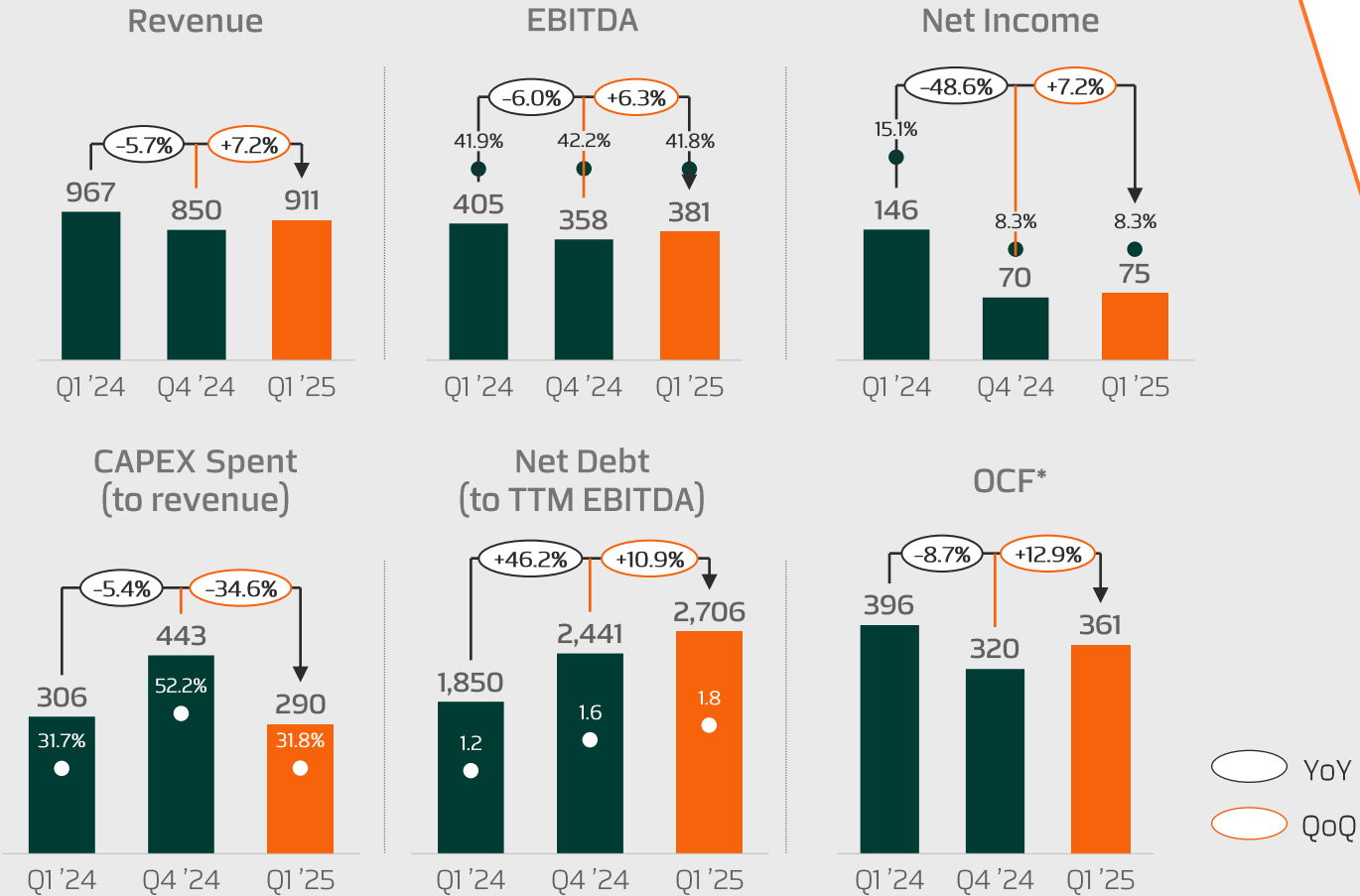


Q4 '24 to Q1 '25 Contract Renewal (EOP)



Solid quarter-on-quarter performance

Quarter on Quarter Performance

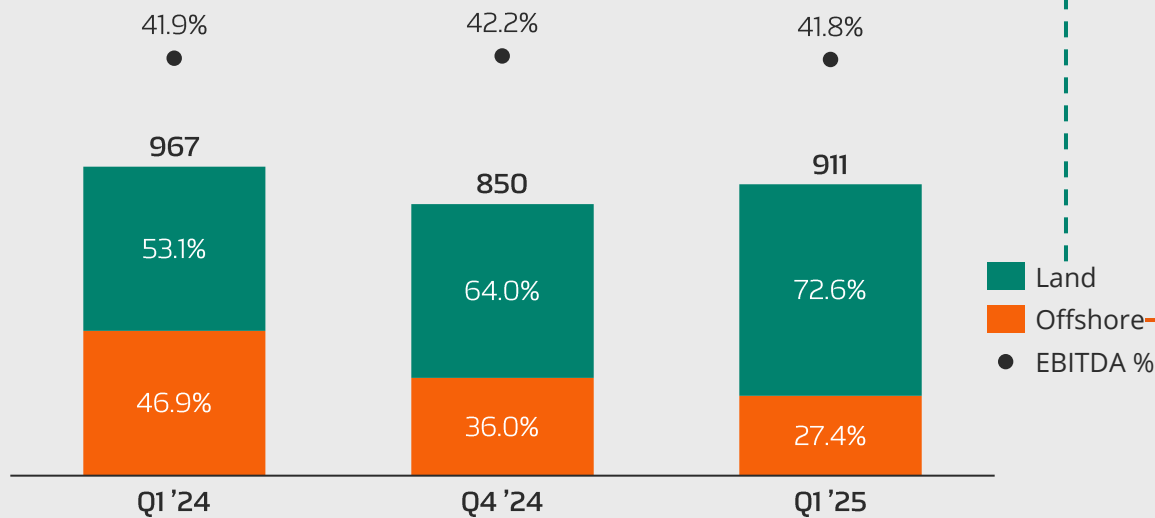


* OCF excludes change in working capital

- **Revenue (+7.2%)**: includes full quarter revenue impact of 3 unconventional land rigs deployed late December 2024 and early Q1 2025. It also includes the impact of higher rig move activity, partially offset by temporary discounts on offshore day rates for 2 rigs. No further rig suspensions occurred in Q1 2025.
- **EBITDA (+6.3%)**: in line with revenue increase. Margin profile maintained above 40% for the quarter shows continuous resilience.
- **Net Income (+7.2%)**: in line with revenue increase.
- **CAPEX (-34.6%)**: SAR 290 million includes the cost of acquiring the new SESV
- **Net Debt (+10.9%)**: SAR 300 million drawdown to finance acquisition of the new SESV.
- **OCF* (+12.9%)**: reflecting revenue increase as well as proceeds from sale of asset and insurance claim

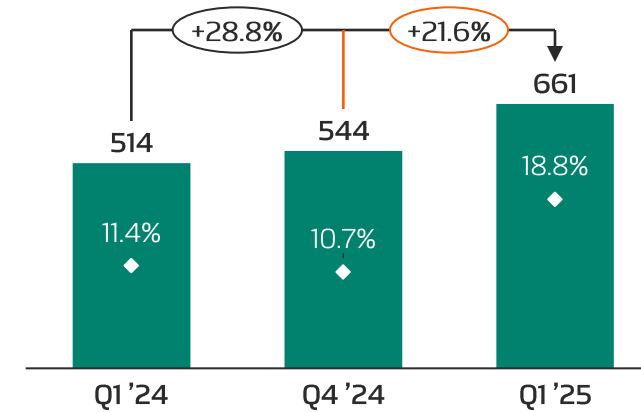
The advantage of being a hybrid drilling contractor

Total Revenue and EBITDA %

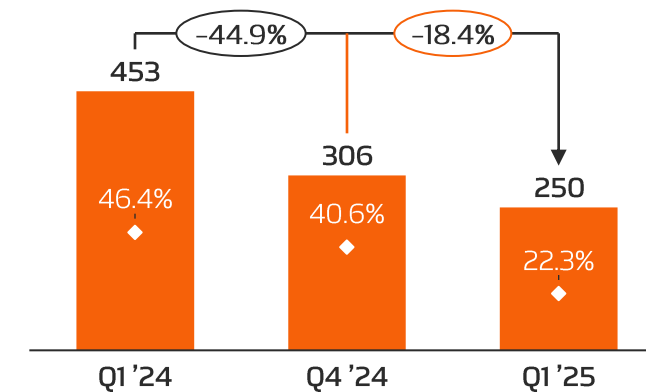


- **Enhanced Land Share in Revenue Mix:** balancing out the offshore downsize
- **EBITDA Margin Profile Maintained:** continuous resilience of AD's business model
- **Land (+21.6%):** strong rig move activity and full deployment of the unconventional rigs. Partially offset by three land rigs suspended in Q4 2024
- **Offshore (-18.4%):** includes the impact of temporary discounted rates in Q1 '25 (2 rigs, FY 2025 only) and a one-time accelerated revenue mobilization fee recognized in Q4 '24

Land Segment Revenue and GP %



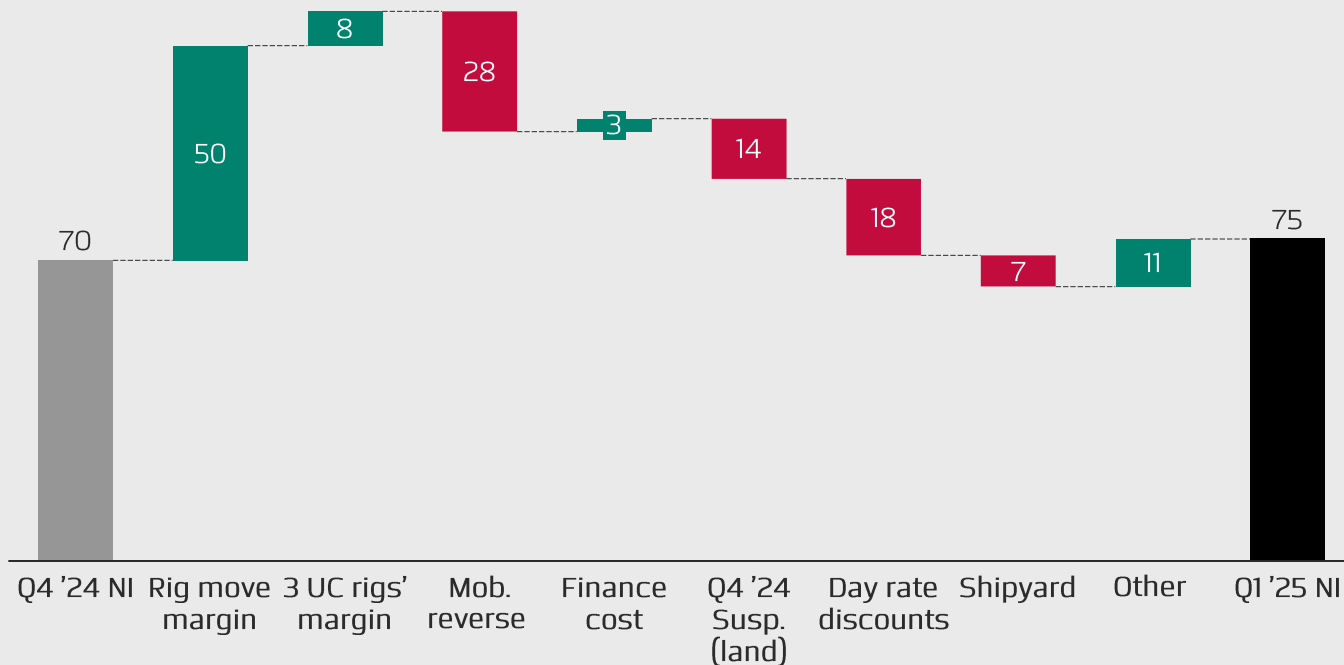
Offshore Segment Revenue and GP %



Net Income Bridging

Net profit recorded 7.2% increase, mainly supported by strong rig move activity

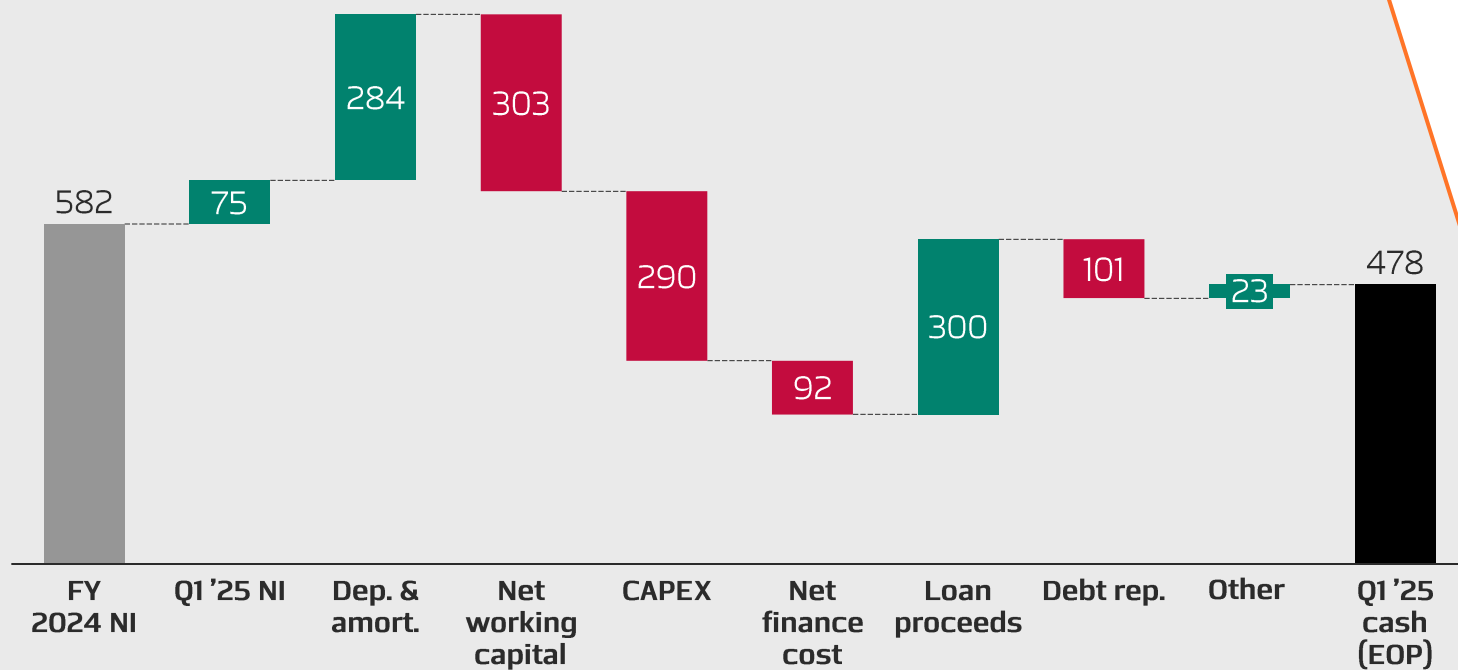
Q4 '24 – Q1 '25 Net Income Bridge
(SAR Million)



- **Rig move margin:** above average multiple rig move activity generating higher margin
- **UC rigs' margin:** all UC rigs now fully deployed in with accretive impact in Q1'25
- **Mobilization reverse:** Q4 '24 net income included recognition of accelerated deferred mobilization revenues
- **Finance cost:** mainly driven by higher debt repayment in Q1. Additional debt drawn by end of Q1, limited impact.
- **Suspension (land):** Full impact of 3 land rigs suspended in Q4'24 and previously announced
- **Day Rate discounts:** Impact of day rate discounts for 2 offshore rigs and shipyard time. Discounts valid for 2025 only.
- **Shipyard time:** 14 days out of service for one offshore rig (planned drydock recertification)
- **Others:** includes gain from sale of assets (land) and one insurance claim settlement

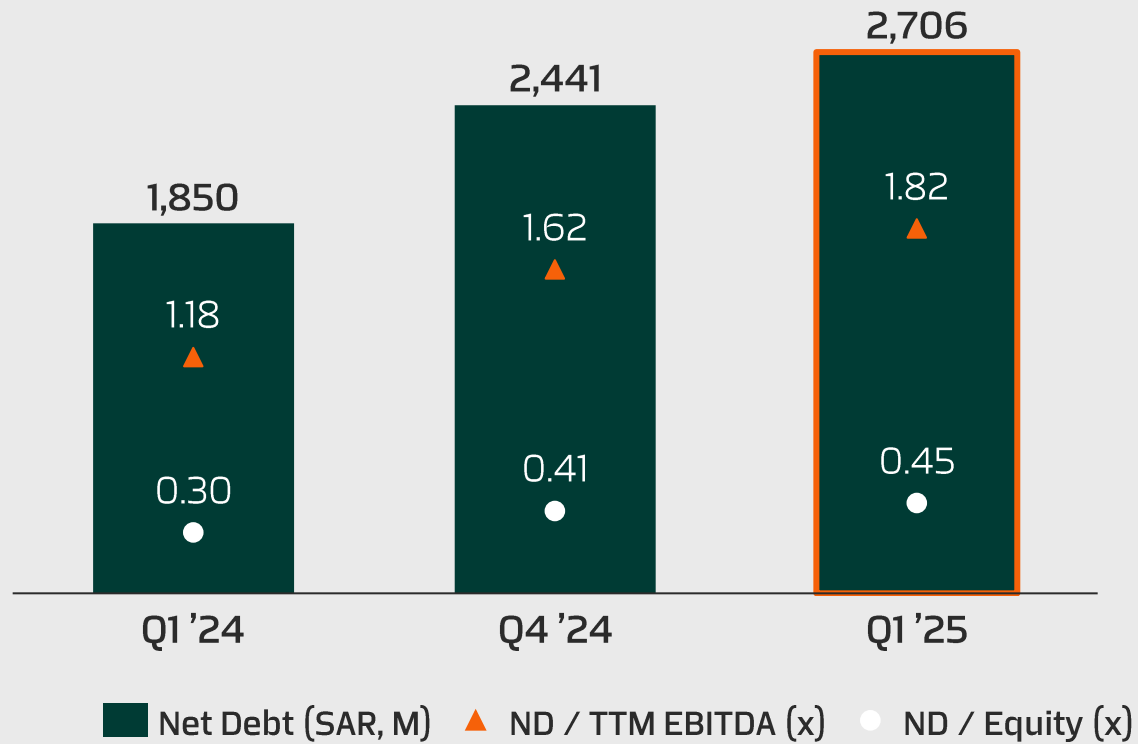
FY 2024 – Q1 2025 Cash at Hand Bridge

Efficient management of cash and other short-term assets enables Arabian Drilling to meet its debt obligations in time while having sufficient liquidity.



- **Non-Cash:** a mainly includes 244M of depreciation & amortization
- **Net working capital:** slower cash collection due to seasonal effects (Ramadan and Eid holidays)
- **CAPEX:** mostly relates to the new SESV acquisition
- **Finance cost:** mainly includes the semi-annual coupon payment on the Sukuk (77M)
- **Loan proceeds:** additional debt of 300M drawn in Q1
- **Debt repayment:** includes 84M of debt principal repayments plus lease payments
- **Other:** includes 15M of proceeds from sale of land

A strong balance sheet is a key enabler for fuelling growth



- **Net Debt:** QoQ increase reflects additional 300M bank loan drawn in Q1. Floating 1M SAIBOR + competitive spread.
- **Leverage ratio:** remains moderately leveraged compared to our peers. Room for further growth opportunity.
- **Financing:** 200M additional secured financing available to fund further growth CAPEX.

Q1 2025 Outlook & Guidance

In response to the dynamic conditions in the oil and gas industry and the prevailing global macroeconomic uncertainty, the management team has revised the financial guidance strategy to better align with the current market landscape.

Here, we outline the changes we've made, the reasons behind these adjustments, and our financial outlook for the upcoming quarter.

Guidance

For the second quarter of 2025, we project our revenue to reflect a potential 10% decline from Q1 2025 level.

- Rig move activity back to normal
- Ongoing planned shipyard time

We see a lower CAPEX at SAR 800-900 million for the year.

- Reviewing downwards by c. 100 - 200 million
- Prudent cash management

We recommend exercising caution when projecting performance from the second quarter of 2025 onward.

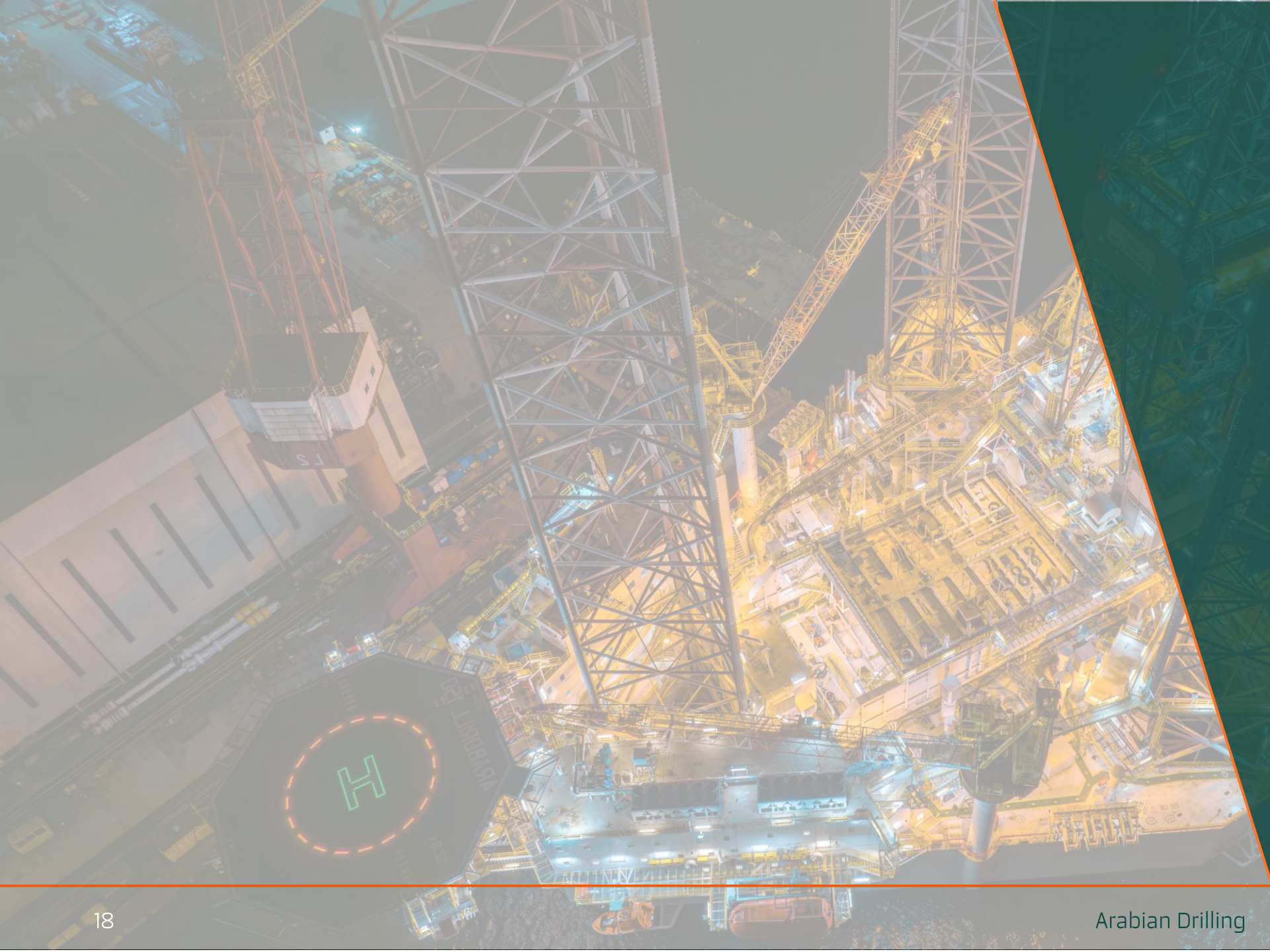


Q&A Session

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Contacts

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Appendix

Net Income & EBITDA Reconciliation

In SAR Million

	Q1'24	Q2'24	Q3'24	Q4'24	FY'24	Q1'25
Revenue	967	939	863	850	3,619	911
Net Income	146	20	85	70	321	75
ADD BACK: Asset impairment charge		105			105	
Adjusted Net Income	146	125	85	70	426	75
ADD BACK:						
Finance costs - net	46	53	53	55	208	53
Zakat and Income Tax	22	2	5	7	36	9
Depreciation & Amortization	191	206	215	226	838	244
EBITDA	405	386	358	358	1,508	381
EBITDA Margin	41.9%	41.1%	41.5%	42.1%	41.7%	41.8%

Glossary

Glossary	Description
Active Rig Month	Annual number of months where rigs generate revenue
Backlog	Future contracted revenue yet to be recognized.
Book-to-Bill Ratio	Calculated as Backlog divided by LTM Revenue
c.	Circa / approximately
CFF	Net cash generated from Financing activity
CFI	Net cash used in Investing activity
CFO	Net Cash generated from Operating activities.
DSO	Days Sales Outstanding, measures days from revenue recognition to Customers collections
EBITDA	Earnings before interest, Tax, Depreciation, and Amortization.
EoP	End of Period
GHG	Green House Gases
Free Cash Flow	Net Cash Generated from Operating Activities less Capex
HSE	Health, Safety and Environment
IFRS	International Financial Reporting Standards
JUs	Jackups (a type of offshore drilling rig)
LTIF Rate	The total number of lost time injuries per one million man-hours worked.

Glossary	Description
LTM	Last twelve months
MPSV	Multi Purpose Service Vessel
Net Debt	Total debt including borrowings and lease liabilities less cash and cash equivalent.
Non-Productive time (NPT)	Non-operational time (downtime) due to machinery breakdown, major overhauling, incident etc.
NWC	Net Working Capital
Rig efficiency index (REI)	KPI used by Saudi Aramco and includes Safety Performance, IKTVA Local Content, Drilling Performance, and Non-Productive Time (NPT).
Rig Move Days Saved	Time saved during rig move in comparison with Saudi Aramco KPI.
Rig Reactivation	Putting back to work a stacked rig.
Stacked Rig	A rig that has been demobilized and is not generating revenue.
STI	Short Term Investment
TRIF Rate	Total number of Recordable injuries per one million man-hours worked.
Utilization Rate	Ratio of active rigs Vs. total available fleet.